European Shipping Industry Stakeholders Forum, Varna 2018

“UNITED WE STAND STRONG”

European Shipping Industry Stakeholders Forum, Varna, Bulgaria 2018
Stakeholder's viewpoint/state point re European Maritime Transport Policy until 2020
Stakeholder's dialogue on the next European Maritime Transport Strategy 2019-2028

MORE DECARBONISATION, MORE DIGITALISATION, MORE COMPETITIVENESS
MORE INTEGRATION OF MARITIME TRANSPORT IN THE LOGISTICS CHAIN, MORE REGIONAL CONNECTIVITY

High Level-Director's Conference
European Maritime Transport Strategy 2019-2028
Varna, Bulgaria, May 2018

The Right Course in the turbulent times - European Maritime Transport Strategy 19/28
3-5 of May 2018 Varna
Conference center

Organizer: Maritime Forum Bulgaria
European Short Sea Shipping Center Bulgaria
Information at www.shortsea.bg
Dear ladies and gentlemen,

The implementation of the "European Forum for Maritime Transport" within the framework of the First Bulgarian Presidency of the Council of the European Union, namely here in Varna is very important for the Ministry of Transport, Information Technology and Communications. The event coincides with the 112th anniversary of "Port Varna", which will be celebrated in the middle of May. Maritime transport, cargo handling and transport at sea is a strategic priority for the whole European community.

Strategic issues for the development of Europe's maritime transport will be discussed today. Maritime industry, transport and services are one of the most important sources of employment and income for the European economy. Here among us are representatives of companies and organizations that provide employment to more than 4 million Europeans. Over the next three days, the focus of the speeches will be the European Maritime Transport Strategy for the period 2019-2028 and proposals to reduce the impact of maritime transport on the environment. The broad discussion of these priorities is crucial not only for the sector but also for the Community as a whole. On the other hand, we expect to offer workable solutions to preserve the competitiveness of European maritime transport globally.
Here is the place to discuss the priorities in the digitalization of the sector. The introduction of high technology at all levels is important both to ensure effective business process management and to enhance competitiveness. The good integration of maritime transport into logistics chains is at the root of regional connectivity.

Ladies and gentlemen,
It is well known that 90% of Europe's external borders are seas.
Forming strategic priorities for maritime transport is a process that requires economic and political insight.
That is why I am taking the opportunity to invite you to continue the debates at the forthcoming annual European Maritime Day and Blue Growth European Maritime Day which will take place from 31 May to 1 June 2018 in Burgas.
I wish fruitful work and successful discussions!

Ivailo Moskovski
Minister for Transport,
Information technology and communications
Bulgaria
Flotilla Admiral Boyan Mednikarov, Commandant-Rector Naval Academy, Bulgaria
Capt. Zhivko Petrov, Executive Director & Mr. Petar Kirov, Secretary General EA MA
Capt. Alexandar Kalchev, Chairman of BulgarianShip Owners Association
Capt. Nikola Hristov, Chairman of Bulgarian Association of Ship Brokers and Agents
Capt. Georgi Genchev, Rector’s Assistant on Maritime Affairs, Technical University, Varna
Capt. Ivan Conev, Chairman of BulgarianShipmasters Association
Mr. Angel Safev, Chairman of Bulgarian Association for Forwarding, Transport and Logistics

Under the patronage of Mr. Ivaylo Moskovski, Minister of Transport
With kind support and assistance of:
Mr. Ivan Portnih, Mayor of Varna
Mr. Dimitar Nikolov, Mayor of Burgas

Special Events/Workshops/Round Tables:
- European Short Sea Shipping - Sea/Maritime Regions Development/Strategies; Annual ESN Meeting
- EU Shipping Financing Tools - EIB’s Green Shipping Programmes; Europa Ship Plan; BG Ship Plan
- Bulgarian Maritime Transport Strategy 2019-2028. Stakeholder's WG viewpoint/state point;
  Black Sea Countries: Maritime Transport Strategies of Romania, Ukraine, Georgia, Turkey, Russia
- Digitalization of the shipping, ports and maritime logistics operations. Port/Cargo Community Systems
- Motorways of the Sea DIP - A strategic document for the next EU Maritime Transport Strategy
  Black Sea/East Med MoS Routes. For modern Ferry MoS services and Ferry Boats network

With kind support and assistance of European professional organizations:
Plenary Sessions of the European Maritime Transport Conference Varna 2018
Priorities of the Maritime Transport Policy until 2020: Decarbonization, Digitalisation, Competitiveness  
10.10-10.30 Opening speech Mr. Sandro Santamato, DG MOVE Head D1 Maritime Transport & Logistics

Session 1 Themes /Topics: EU Maritime Transport Policy & Strategy  
10.30-11.30 Conference Room 3. Competitiveness of European Shipping

Chairmen of the Session: Mr. Thomas Rehder, Member of ECSA Board of Directors from Germany
Competitiveness of the European shipping; EU priorities and policies; EU Maritime transport acquis; ECSA
Setting sail for 2017 - 16 policy proposals + 1 checklist for better regulation on short sea and deep sea shipping;
Global /Regional Competitiveness; European Sustainable Shipping Forum recommendations; European
Community Ship Owners Association State point / Monitor Deloitte competitiveness factors: Taxation and other
ciscal incentives; Regulatory, economic and political factors; Availability of professional services; Skills; Flag
attractiveness; Ease of doing business; Legal framework for vessel exploitation and State aids for maritime
transport; EU and National measures and actions re national taxation regimes and schemes; State Aids for
maritime&port operators; Recommendations of European Sustainable Shipping Forum subgroup competitiveness.

Session 2 Themes/Topics: EU Maritime Transport Policy & Strategy  
11.30-12.30 Conference Room 3. Decarbonization. Green Shipping Financing

Chairmen of the Session: Mr. Nikola Hristov, Chairman of Bulgarian Ship Broker and Agent Association
EU Low carbon shipping strategy; EU Regulations for reduction of the CO2 from shipping;
IMO strategy re GHG emissions 2018-seven steps to shipping decarbonisation; EU MRV Regulation;
European Maritime Space with control of the emissions: Emission Control Areas /ECAs /Med, Black sea;
European Sustainable Shipping Forum recommendations; Classification organizations input; Zero Emissions Coal;
Zero Vision Tool/Collaboration platform; After SOx /NOx - Emission trading scheme/Maritime climate fund;
The European Investment Bank mechanisms for financing of shipping industry ; EIB’s Green Shipping Financing
Tools /SFT concept; Green Shipping Guarantee Programme; EFSI/ESI/GSFT Financing opportunities
More Europe in shipping industry in the Black Sea; Europa Ship Plan/Greece; Bulgaria Ship Plan 2020;
Green Short Sea Shipping Programmes; New Ship Funding; Financing for vessels - Best practices/Pilot projects
### Session 3 Themes/Topics: EU Maritime Transport Policy & Strategy

**14.00-15.30 Conference Room 3. Digitalisation of Ship, Shipping and Ports**

<table>
<thead>
<tr>
<th>Chairmen of the Session: Mr. Petar Kirov, Chief Secretary EA Maritime Administration</th>
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</thead>
<tbody>
<tr>
<td>New Developments on Maritime Regulations and Guidelines/Directives re digital maritime transport; EU FAL amendment; EU Project on development of a prototype maritime single window; ESSF/DTLF. European Maritime Space without Barriers: Blue Belt - Single Transport Area for shipping; e-Manifest project; National Maritime Single Windows; Establishing an EU harmonised reporting interface or interfaces; European Maritime Single Window Pilot Project; Towards European Maritime Single Window environment; 'Once-Only' Principle/ Reporting “only once”; TOOP Project; Online ship; e-Certificates/ Maritime; EU e-Navigation-Sea Traffic Management; STM Validation Project; Maritime Cyber Security Ships/Shipping/Ports EU Maritime Security Strategy; European Coastguard Functions; CISE concept for exchanging data.</td>
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15.30-16.00 Coffee Break

### Session 4 Themes/Topics: EU Maritime Transport Policy & Strategy

**16.00-17.30 Conference Room 3. Motorways of the Sea D I P 2018, Maritime and Port Logistics**

<table>
<thead>
<tr>
<th>Chairmen of the Session: Mr. Alexio Picco, Business Development and Funding Director Circle Srl</th>
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</thead>
<tbody>
<tr>
<td>Integration of maritime transport (short sea and deep sea shipping) in the logistic chain-external dimension; EU Core corridors maritime logistics - connecting with third countries; Maritime logistics single window; Digital Transport and Logistics Forum recommendations; Smart Freight Maritime Corridors/MoS; Integration of short sea shipping (MoS) in the regional (accent Black Sea and East Med) logistics chain; MoS-Maritime dimension of the core multimodal corridors; Creation of a network of multimodal transport corridors - maritime dimension to third countries; Bulgaria-Greece Multimodal corridor Maritime dimension; Black Sea and East Med MoS links/new development; OBOR EU-China (16 + 1); New Silk Sea Routes; Trans-Caspian International Transport Route (via Black Sea); Maritime Logistics - Unit 45/intermodal unit; On new concept for Ferry/RoRo lines in the Black Sea; Russian Federation proposal for new Ferry network; New Ro-Ro Ships concept/multifunctional Ferries; For better Feeder services in Black Sea / East Med;</td>
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17.00 Visit in Naval Academy Bulgaria /by request of Bulgarian Maritime Administration/

14.00-18.00 Conference Room 1. European Short Sea Network. Annual Meeting 2018.

17.30-17.45 Concluding remarks Mr. Peter Kirov, Secretary General, Bulgarian Maritime Administration

19.30 Welcome Cocktail, Restaurant Morsko Kazino, Primorski Park
Future of the SPCs. View point of DG MOVE Directorate D /D1 Maritime Transport and Logistics.

SPCs actions in the new situation;

Varna Declaration on Strengthening Short Sea Shipping Centers- Letters to TRAN Committee, Commissioner BULC, Maritime Directors, e t c.;

Taking decisions and adopting an opinion- ESN / SPCs State Point- Memorandum on European Maritime Transport Strategy 2019-2028 and new role of European Short Sea Shipping Centers;

Discussion and adoption of state point on inclusion of SSS to neighboring countries as a major component of the next European Maritime Transport Strategy 2019-2028;

Setting up Regional cooperation through SPCs Regional Committees as Short Sea Shipping Clusters-Baltic, Atlantic, West/EastMed, Black Sea (1) as Short Sea Shipping Clusters or (2) as Regional SSS / MoS Development Centers;

ESN/SPCs State point on ECA Impact: Disproportions in the development of Short Sea Shipping in European Sea Regions-Baltic/North Sea, Atlantic, Med, Black Sea;

New membership in ESN of organizations similar to SPCs from Belgium, France, Netherlands. New members of the ESN: New SPCs from Ukraine, Georgia, e t c.;

Nomination of the next Chairman of European Shipping Network for June-December 2018.
BLACK SEA ASSOCIATION OF MARITIME INSTITUTIONS

8th General Meeting
03th - 04th May, 2018
Hotel Cherno More – Varna, Bulgaria
DRAFT AGENDA

May 02/03th – Arrival of the Guests

May 04th – BSAMI 8th Annual General Meeting

Place: Hotel Cherno More – Varna, Bulgaria, Conference room No2
Time: 09:30 – 12:30 hrs

09:30 - 11:00hrs Welcome and Opening Speech: Prof. D. Sc. Bojan Mednikarov, Rector of Nikola Vaptsarov Naval Academy (NVNA)
Report of the Past Activities: Prof.Dr. Oguz Salim Soğut, Dean, ITU Maritime Faculty
Acceptation of the BSAMI 7th Annual General Meeting Minutes, ITU Maritime Faculty
Financial Report: Constanta Maritime University
Progress of Working Groups.
  a. Research Working Group
  b. STCW, Maritime Education and Training, and Legal Working Group
  c. Information and Communication Technology (ICT) and Networking Working Group
New priorities related to the new global paradigm.
Promotion of Cooperation activities and Joint Project.
  a. EMSN/STM Project
  b. ECGF Academy Network+Picasso project
  c. IPCSA Academy
Proposals as for future BSAMI Activities.
11:00 – 11:30 hrs  Coffee break.
11:30 – 12:30 Election of new Chairperson, Senior Vice Chairperson and Vice Chairpersons.
Assignment of the standing working groups to each Vice Chairperson.
Election of a local secretariat nominated by the new Chairperson.
Plan of work for next year: BSAMI Road map.
New members proposals.
Closing of the meeting.

14:00 -16:00 hrs
NVNA Campus Visit
European Shipping Industry Stakeholders Forum 2018

Special Events ▼ Workshops ▼ Round Tables
May 4th, Conference Center Hotel Cherno More. Conference Rooms 1, 2, 3.

European Shipping Forum Varna 2018
European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table
Stakeholder’s dialogue on EU Green Shipping and Ports Financing

EU Green Shipping Financing Tools; EIB Green Shipping Programme Loan; EIB Green Shipping Guarantee programme; EFSI/ESI/CEF2 Financing opportunities; Europe Ship Plan; BG Ship Plan 2020

Leadings: Input of Mr. Mark Clintworth, EIB Lead Shipping Advisor, Mr. Wojciech Sopinski, Advisor to European Coordinator for MoS, Mr. Morten Jensen, INEA, Head of Unit C1 MoS Projects

Date: May 4th 9.00-12.30, Venue: Conference Center Hotel Cherno More, Room 1

Organizer: European Short Sea Shipping Centre Bulgaria, Contact: shippingforum@shortsea.bg

Co-Organizer-Partner: European Investment Bank and European Commission/DG MOVE/INEA

European Shipping Forum Varna 2018
European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table
Stakeholder’s dialogue on Digitalization of the shipping & port operations

E-Documents & systems MSW, NSW, EMSWE, PCS; Update R F Directive; e-Manifest; Cargo CS; e-Freight; Physical Internet; Block Chain Technology Systems

Leadings: Mr. Richard Morton, Secretary General, IPCSA

Input of Mr. Hans Rook, IPCSA Chairman, Mr. Richard Morton, Secretary General;
Mr. Lazaros Aichmalotidis, EMSA Head of Unit; Mr. Magnus Sundström, STM Project Manager;

Date: May 4th 9.00-12.30, Venue: Conference Center Hotel Cherno More, Room 3

Organizer: European Short Sea Shipping Centre Bulgaria Contact: shippingforum@shortsea.bg

Co-Organizer-Partner: International Port Community Systems Association

Contact: Mr. Richard Morton, Secretary General, IPCSA

E-mail: richard.morton@ipcsa.international

European Shipping Forum Varna 2018
European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table
BSAMI Annual Meeting 2018


Leadings: Input of Flotilla Admiral Boyan Mednikarov. Rector Naval Academy Bulgaria, Prof. Oral Erdogan, Rector Piri Reis University, Prof. Dr. Oğuz Salim Soğut, Dean, ITU Maritime, Turkey

Date: May 4th 9.00-12.30 Venue: Conference Center Hotel Cherno More, Room 2

Organizer: European Short Sea Shipping Centre Bulgaria Contact: shippingforum@shortsea.bg

Co-Organizer-Partner: Naval Academy of Bulgaria, Member of the BSAMI

Contact: n.dimitrov@nvna.eu
European Shipping Forum Varna 2018
European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table
Stakeholder’s dialogue on EU-BG Maritime Security Strategy

| Mr. Isto Mattila, Director R&D, High Level Expert on EU Maritime Security Strategy, Mr. Sandro Nuccio, Policy Officer Maritime Safety, Mr. Jose Manuel Perez, Picasso Project Leader |
| Rear Admiral Mitko Petev, Flotilla Admiral Boyan Mednikarov, Rector Naval Academy |
| Date: May 4th 14.00-17.30 Venue: Conference Center Hotel Cherno More, Room 2 |
| Organizer European Short Sea Shipping Centre Bulgaria Contact: shippingforum@shortsea.bg |
| Co-Organizer-Partner: National Maritime Security Council of Bulgaria and Naval Academy Contact: n.dimitrov@nvna.eu |

European Shipping Forum Varna 2018
European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table
Stakeholder’s dialogue on Bulgarian Maritime Transport Strategy 19/28

| Stakeholder’s (WG Bulgaria) State point about Maritime Transport Strategy of Bulgaria 2019-2028 |
| Leads: Mr. Peter Kirov, Secretary General, Bulgarian Maritime Administration |
| Input of Capt. Alexander Kalchev-Chairman BAS, Capt. Nikola Hristov-Chairman BASBA, Capt. Ivan Conev - Chairman of BSA, Flotilla Admiral Boyan Mednikarov - Rector Naval Academy, Capt. Georgi Genchev-Rector’s Assistant on Maritime Affairs, Mr. Angel Safev - Chairman of NSBS; |
| Date: May 4th 14.00-17.30, Venue: Conference Center Hotel Cherno More, Room 1 |
| Organizer: European Short Sea Shipping Centre Bulgaria Contact: shippingforum@shortsea.bg |
| Co-Organizer-Partner: BG Maritime Administration and Professional Maritime Associations |

European Shipping Forum Varna 2018
European Shipping Industry Stakeholders High Level-Directors' Conference 3-5 May

Round Table
Stakeholder’s dialogue on European Motorways of the Sea, DIP 2018

| Leads: Mr. Alexio Picco, Business Development Director & Funder Circle Srl. |
| Date: May 4th 14.00-17.30, Venue: Conference Center Hotel Cherno More, Room 3 |
| Organizer: European Short Sea Shipping Centre Bulgaria Contact: shippingforum@shortsea.bg |
| Co-Organizer-Partner: Circle Srl. Contact: Mr. Alexio Picco, Business Development Director & Funder |
| Email: picco@circle.eu |

15.30-16.00 May 4th 2018 Coffee Break for all Round tables
17.30-18.00 Closing Declaration
18.30-20.00 Walking Dinner

May 5th 2018 Post-Forum Tour 9.00-14.00 Visit in Evksinograd Palace, Varna.

Please Note: In this program it is possible to make corrections and additions.
From “Digitally-enabled” to “Digital-first” and “Digital-only”, we deliver customised logistics solutions to match your needs.
City of Burgas. The Modern and Core City-Port

**Cruises**

Contact: Mr. Dian Dimov, Executive Director
1, Prince Al. Battenberg Str. 8000 Burgas
www.port-burgas.com

**Containers**

Contact: Mr. Nikola Kosev, Operations Manager
1, Prince Al. Battenberg Str. 8000 Burgas
www.actburgas.bg

**General & Bulk Cargos**

Contact: Mr. Boris Balev, Executive Director
1, Prince Al. Battenberg Str. 8000 Burgas
www.navbul-portburgas.com

**Ferryboats**

Contact: Mr. Ognyan Raychev, Managing Director
3, Industrialna Str., 8000 Burgas
www.pbm.bg; www.PortBulgariaWest.com
VARNA Municipality

112 Years
Port of Varna
1906-2018